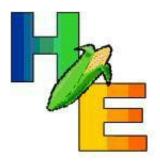
# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed	by the Registrant 🗷
Filed	by a Party other than the Registrant $\Box$
Checl	k the appropriate box: Preliminary Proxy Statement Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2)) Definitive Proxy Statement Definitive Additional Materials Soliciting Material Pursuant to §240.14a-12
	HIGHWATER ETHANOL, LLC
	(Name of Registrant as Specified In Its Charter)
	(Name of Person(s) Filing Proxy Statement, if other than the Registrant)
Paym	nent of Filing Fee (Check the appropriate box):  No fee required.  Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.  (1) Title of each class of securities to which transaction applies:
	(2) Aggregate number of securities to which transaction applies:
	(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
	(4) Proposed maximum aggregate value of transaction:
	(5) Total fee paid:
	Fee paid previously with preliminary materials.
	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.
	(1) Amount Previously Paid:
	(2) Form, Schedule or Registration Statement No.:
	(3) Filing Party:
	(4) Date Filed:

Persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.



P.O. Box 96 24500 US Highway 14 Lamberton, MN 56152

# NOTICE OF 2019 ANNUAL MEETING OF MEMBERS To be Held Thursday, March 7, 2019

#### To our members:

The 2019 annual meeting of members (the "2019 Annual Meeting") of Highwater Ethanol, LLC (the "Company") will be held on Thursday, March 7, 2019, at the American Legion, 106 1<sup>st</sup> Avenue West, Lamberton, MN 56152. Registration for the meeting will start at 8:30 a.m. The 2019 Annual Meeting will commence at approximately 9:30 a.m. The Board of Governors encourages you to attend the meeting.

The purposes of the meeting are to: (1) Elect three governors to the Board of Governors; (2) Provide an advisory vote on the Company's executive compensation called a "Say-on-Pay"; (3) Provide an advisory vote on how frequently to hold the Say-on-Pay vote; and (3) Transact such other business as may properly come before the 2019 Annual Meeting or any adjournments thereof.

The foregoing items of business are more fully described in the proxy statement accompanying this notice. If you have any questions regarding the information in the proxy statement or regarding completion of the enclosed proxy card, please call the Company at (507) 752-6160.

Only members listed on the Company's records at the close of business on January 23, 2019 are entitled to notice of the 2019 Annual Meeting and to vote at the 2019 Annual Meeting and any adjournments thereof. The proxy statement and proxy card are also available at www.highwaterethanol.com. To be certain that your membership units will be represented at the 2019 Annual Meeting, please return your proxy card by 5:00 p.m. on Wednesday, March 6, 2019. However, proxy cards may still be accepted by the Company at any time prior to the polls officially closing.

All members are cordially invited to attend the 2019 Annual Meeting in person. However, to assure the presence of a quorum, the Board of Governors requests that you promptly sign, date and return the enclosed proxy card, which is solicited by the Board of Governors, whether or not you plan to attend the meeting. Proxy cards are available on the Company's website at http://www.highwaterethanol.com and may be printed by the members. No personal information is required to print a proxy card. If you wish to revoke your proxy card, you may do so by voting in person at the 2019 Annual Meeting or by giving notice to our CEO Brian Kletscher or our CFO Lucas Schneider, prior to, or at the commencement of the meeting. You may fax your completed proxy card to the Company at (507) 752-6162 or mail it to the Company at P.O. Box 96, 24500 US Highway 14, Lamberton, MN 56152. If you need directions to the meeting, please contact the Company using the information listed above.

By order of the Board of Governors,

/s/ David Moldan

Chairman of the Board

Lamberton, MN January 31, 2019

# **Highwater Ethanol, LLC**

P.O. Box 96 24500 US Highway 14 Lamberton, Minnesota 56152

#### **Proxy Statement**

Annual Meeting of Members Thursday, March 7, 2019

This proxy solicitation is being made by Highwater Ethanol, LLC (the "Company" or "Highwater"). The proxy statement and proxy card were prepared by the board of governors of the Company (the "Board") for use at the 2019 annual meeting of members to be held on Thursday, March 7, 2019 (the "2019 Annual Meeting"), and any adjournment thereof. The 2019 Annual Meeting will be held at the American Legion, 106 1st Avenue West, Lamberton, MN 56152. Registration for the meeting will begin at 8:30 a.m. The 2019 Annual Meeting will commence at approximately 9:30 a.m. This solicitation is being made by mail, however the Company may also use its officers, governors, and employees (without providing them with additional compensation) to solicit proxies from members in person or by telephone, facsimile or letter. Distribution of this proxy statement and the proxy card is scheduled to begin on or about January 31, 2019.

#### **OUESTIONS AND ANSWERS ABOUT THE ANNUAL MEETING AND VOTING**

## Q: Why did I receive this proxy statement?

A: The Board is soliciting your proxy to vote at the 2019 Annual Meeting and any adjournments thereof because you were a member of the Company at the close of business on January 23, 2019, the record date, and are entitled to vote at the meeting.

# Q: When and where is the 2019 Annual Meeting?

A: The 2019 Annual Meeting will be held at the American Legion, 106 1<sup>st</sup> Avenue West, Lamberton, MN 56152 on Thursday, March 7, 2019. Registration for the meeting will begin at 8:30 a.m. The 2019 Annual Meeting will commence at approximately 9:30 a.m.

#### Q: What am I voting on?

A: You are voting on the election of three governors to our Board. You are also providing an advisory approval called a Sayon-Pay vote related to the Company's executive compensation arrangements and a second advisory approval on how frequently you would like the Company to present the Say-on-Pay vote to the members.

#### Q: How many votes do I have?

A: Members are entitled to one vote for each membership unit that they owned of record as of the close of business on January 23, 2019.

# Q: What is the Say-on-Pay Vote?

A: The Say-on-Pay vote is an advisory vote by the Company's members whereby the member can either endorse or not endorse the Company's system of compensating its executive officers. While the Say-on-Pay vote is not binding on the Board, the Board intends to take the vote into consideration in making future compensation awards to the Company's executive officers. The Company may also use the Say-on-Pay vote to engage our members in a discussion regarding the Company's system of compensating its executive officers.

# Q: What is the advisory approval on how frequently the Company will present the Say-on-Pay vote to members?

A: In addition to the Say-on-Pay vote discussed above, the Company is presenting the members the opportunity to provide input on how often the Company should hold the Say-on-Pay vote. The members can choose whether they would like the Company to have the Say-on-Pay vote every year, every two years or every three years. While this vote is not binding on the Board, the Board intends to use the results of this vote to determine how frequently to present the Say-on-Pay vote at the Company's annual meetings.

#### Q: What is the voting requirement to elect the governors and what is the effect of an abstention/withhold?

A: In the election of governors to our Board, as set forth in Proposal One, the three nominees receiving the greatest number of votes relative to the votes cast for their competitors will be elected, regardless of whether any individual nominee receives votes from a majority of the quorum. Members do not have cumulative voting rights. Because governors are elected by plurality vote, a properly executed ballot marked ABSTAIN/WITHHOLD with respect to a nominee will not count FOR or AGAINST the nominee. Abstentions/withholds will be included when counting units to determine whether a sufficient number of the voting membership units are represented to establish a quorum.

#### Q: What is the voting requirement for the Say-on-Pay vote and what is the effect of an abstention?

A: The advisory approval on executive compensation called the Say-on-Pay vote, as set forth in Proposal Two, will be approved if the votes cast **FOR** the proposal exceed the votes cast **AGAINST** the proposal. A properly executed ballot marked **ABSTAIN** with respect to the proposal will not count **FOR** or **AGAINST** the proposal. Abstentions with respect to this proposal are counted for purposes of establishing a quorum.

# Q: What is the voting requirement for the advisory approval on how frequently to present the Say-on-Pay vote and what is the effect of an abstention?

A: The advisory approval on how frequently to present the Say-on-Pay vote to the members, as set forth in Proposal Three, is a plurality vote, which means that the alternative that receives the greatest number of votes, compared to the votes cast for the other alternatives, will be the vote of the members. This advisory vote is not binding on the Board. However, the Board intends to use the results of this vote to determine how frequently to present the Say-on-Pay vote at the Company's annual meetings. A properly executed ballot marked ABSTAIN with respect to this proposal will not count FOR or AGAINST any alternative. Abstentions with respect to this proposal are counted for purposes of establishing a quorum.

# Q: How many membership units are outstanding?

A: On January 23, 2019, the record date, there were 4,811.5 outstanding membership units.

# Q: What constitutes a quorum?

A: The presence in person or by proxy of members holding 30% of the total outstanding membership units, or 1,444 membership units, constitutes a quorum. If you submit a properly executed proxy or appear in person at the 2019 Annual Meeting, then your units will be counted as part of the quorum.

# Q: How do I vote?

- A: Membership units can be voted only if the holder of record is present at the 2019 Annual Meeting and any adjournments thereof either in person or by proxy. You may vote using either of the following methods:
  - **Proxy Card.** The enclosed proxy card is a means by which a member may authorize the voting of his, her, or its membership units at the 2019 Annual Meeting. The membership units represented by each properly executed proxy card will be voted at the 2019 Annual Meeting and any adjournments thereof in accordance with the member's directions. The Company urges you to specify your choices by marking the appropriate boxes on your enclosed proxy card. After you have marked your choices, please sign and date the enclosed proxy card and return it in the enclosed envelope or by fax to the Company at (507) 752-6162. To be certain that your membership units will be represented at the 2019 Annual Meeting, please return your proxy card by 5:00 p.m. on Wednesday, March 6, 2019. However, proxy cards may still be accepted by the Company at any time prior to the polls officially closing. If you sign and return the proxy card without specifying any choices, the proxies will vote your units **FOR** the incumbent governors Russell Derickson, Ronald Jorgenson and Michael Landuyt, **FOR** Say-on-Pay for Proposal Two and **FOR** Every Three Years for Proposal Three.
  - In person at the 2019 Annual Meeting. All members may vote in person at the 2019 Annual Meeting.

# Q: Do I have dissenters' rights, appraisal rights or similar rights?

A: Pursuant to Section 6.19 of the Company's Third Amended and Restated Operating Agreement ("operating agreement"), members have no dissenters' rights, appraisal rights or any similar rights.

# Q: What can I do if I change my mind after I return my proxy?

- **A:** You may revoke your proxy by:
  - Voting in person at the 2019 Annual Meeting;
  - Giving written notice of the revocation to our CEO, Brian Kletscher, or our CFO, Lucas Schneider, at the Company's office at P.O. Box 96, 24500 US Highway 14, Lamberton, MN 56152 prior to the 2019 Annual Meeting; or
  - Giving written notice of the revocation to our CEO, Brian Kletscher, or our CFO, Lucas Schneider, at the commencement of the 2019 Annual Meeting.

# Q: What happens if I mark too few or too many boxes on the proxy card?

A: If you do not mark any choices on the proxy card for Proposal One, then the proxies will vote your units FOR the incumbent governors Russell Derickson, Ronald Jorgenson and Michael Landuyt. If you do not mark any choices for Proposal Two-Say-on-Pay, then the proxies will vote your units FOR Proposal Two. If you do not mark any choices for Proposal Three-Frequency of Say-On-Pay Vote, then the proxies will vote your units FOR Every Three Years. You may wish to vote for only one or two of the governor nominees. In this case, your vote will only be counted for the governor nominee(s) you have selected. If you mark contradicting choices on the proxy card for a nominee or with regard to a proposal, your votes will not be counted with respect to the governor nominee or the proposal for whom you marked contradicting choices.

Each fully executed proxy card will be counted for purposes of determining whether a quorum is present at the 2019 Annual Meeting.

#### O: What is the effect of a broker non-vote?

A: While we do not believe that any of our units are held in street name by brokers, broker non-votes, if any, will count for purposes of establishing a quorum at the 2019 Annual Meeting. A broker non-vote occurs when an individual owns units which are held in the name of a broker. The individual is the beneficial owner of the units, however, on the records of the Company, the broker owns the units. If the individual who beneficially owns the units does not provide the broker with voting instructions on non-routine matters, including each of the proposals presented at the 2019 Annual Meeting, this is considered a broker non-vote. For such non-routine matters, the broker cannot vote either way and reports the units as "non-votes." These broker non-votes function as abstentions under our governing documents.

# Q: Who can attend the 2019 Annual Meeting?

**A:** All members of the Company as of the close of business on the record date may attend the 2019 Annual Meeting and any adjournments thereof.

#### Q: What is the record date for the 2019 Annual Meeting?

**A:** The record date for the 2019 Annual Meeting is January 23, 2019.

# Q: Who will count the vote?

**A:** All votes will be tabulated by a qualified individual or firm appointed by the Company. That individual will separately tabulate votes and abstentions.

# Q: How do I nominate a candidate for election as a governor to the Board for the 2020 annual meeting and what is the deadline for submitting my nomination?

A: Three governor positions will stand for election at the 2020 annual meeting. Nominations for governor positions are made by a nominating committee appointed by the Board. In addition, a member may nominate a candidate for governor by following the procedures explained in Section 5.3(b) of the operating agreement. Section 5.3(b) requires that written notice of a member's intent to nominate an individual be given, either by personal delivery or by United States mail,

postage prepaid, to the secretary of the Company not less than 120 days prior to the one year anniversary of the date the Company's proxy statement was released in connection with the previous year's annual meeting. Director nominations for the 2020 annual meeting must be submitted to the Company by October 3, 2019.

Each notice must include: (i) the name and address of the member who is making the nomination; (ii) a representation that the member is a holder of units entitled to vote at such meeting and the member intends to appear in person or by proxy at the meeting to nominate the person specified in the notice; (iii) the name, age, address and principal occupation or employment of each nominee; (iv) a description of all arrangements or understandings between the member and each nominee; (v) any other information regarding the nominee as would be required to be included in a proxy statement filed pursuant to the rules of the Securities and Exchange Commission; and (vi) the consent of the nominee to serve as a governor of the Company if so elected.

# Q: What is a member proposal?

A: A member proposal is your recommendation or requirement that the Company and/or the Board take action, which you intend to present at a meeting of the Company's members. Your proposal should state as clearly as possible the course of action that you believe the Company should follow. If your proposal is included in the Company's proxy statement, then the Company must also provide the means for members to vote on the matter via the proxy card. The deadlines and procedures for submitting member proposals are explained in the following question and answer. The Company reserves the right to reject, rule out of order, or take appropriate action with respect to any proposal that does not comply with these and other applicable requirements.

# Q: When are member proposals due for the 2020 annual meeting?

A: In order to be considered for inclusion in the Company's 2020 annual meeting proxy statement, member proposals must be submitted in writing to the Company by October 3, 2019. The Company suggests that proposals for the 2020 annual meeting of the members be submitted by certified mail-return receipt requested.

Members who intend to present a proposal at the 2020 annual meeting of members without including such proposal in the Company's proxy statement must provide the Company notice of such proposal no later than December 17, 2019 (approximately 45 days prior to the one year anniversary of the date of the mailing of this year's annual meeting proxy statement). The Company reserves the right to reject, rule out of order, or take appropriate action with respect to any proposal that does not comply with these and other applicable requirements.

If the Company does not receive notice of a member proposal intended to be submitted to the 2020 annual meeting by December 17, 2019, the persons named on the proxy card accompanying the notice of meeting may vote on any such proposal in their discretion, provided the Company has included in its proxy statement an explanation of its intention with respect to voting on the proposal.

#### Q: Who is paying for this proxy solicitation?

A: The entire cost of this proxy solicitation will be borne by the Company. The cost will include the cost of supplying necessary additional copies of the solicitation materials for beneficial owners of membership units held of record by brokers, dealers, banks and voting trustees and their nominees and, upon request, the reasonable expenses of such record holders for completing the mailing of such materials and reports to such beneficial owners.

#### PROPOSALS TO BE VOTED UPON

# PROPOSAL ONE ELECTION OF GOVERNORS

Nine elected governors comprise the Board. The Board is currently divided into three classes. Three governors are to be elected by the members at the 2019 Annual Meeting and the terms of the remaining elected governors expire in either 2020 or 2021. Below is a chart showing when each elected governor's term expires.

2019	Russell Derickson		
	Ronald Jorgenson		
	Michael Landuyt		
2020	David Eis		
	William Garth		
	David Moldan		
2021	George Goblish		
	Mark Pankonin		
	Luke Spalj		

The nominating committee has nominated Russell Derickson, Ronald Jorgenson and Michael Landuyt for election to the Board at the 2019 Annual Meeting. Mr. Derickson and Mr. Jorgensen have served on our Board since our inception. Mr. Landuyt served on our Board from May 2006 until February 2010 and again since December 2014. These nominees have indicated their willingness to serve if elected.

The following table contains certain information with respect to the nominees for election to the Board at the 2019 Annual Meeting:

Name and Principal Occupation	Age	Year First Became a Governor	If Elected, Term will Expire
Russell Derickson, Farmer	54	May 2006	2022
Ronald Jorgenson, Farmer	59	May 2006	2022
Michael Landuyt, Farmer	43	May 2006	2022

# **Biographical Information for Nominees**

#### Russell Derickson, Governor and Nominee - Age 54

For more than five years, Russell Derickson has owned and managed his own farming operation, which produces corn and soybeans. He has served as a Soil Scientist, Agricultural Advisor and Warehouse Examiner for the Minnesota Department of Agriculture of St. Paul, Minnesota. Mr. Derickson attended South Dakota State University where he received a M.Ed in Ag Education and B.S. in Agricultural Education and Mechanized Agriculture. Mr. Derickson serves on the board of governors for Minnesota Soybean Processors. Mr. Derickson has served on our Board since May 2006. He currently serves on our governance, fixed assets and audit committees. Mr. Derickson was selected as a nominee based on his prior involvement with our Company and the ethanol industry and his agricultural and business experience and has agreed to serve if elected.

#### Ronald Jorgenson, Vice Chairman and Governor and Nominee - Age 59

For more than five years, Ronald Jorgenson has owned and operated his own farming operation. Mr. Jorgenson attended the University of Minnesota of St. Paul, Minnesota. Mr. Jorgenson has served on our Board since May 2006. Mr. Jorgenson serves as vice chairman of our Board and is expected to continue to serve as vice chairman at the pleasure of the Board. He also currently serves on our audit committee as the chairman and serves on our risk management and executive committees. Mr. Jorgenson was selected as a nominee based on his prior involvement with our Company and the ethanol industry and his agricultural and business experience and has agreed to serve if elected.

#### Michael Landuyt, Governor and Nominee - Age 43

For more than five years, Michael Landuyt has owned and managed Landuyt Land and Livestock, a farming operation in Walnut Grove, Minnesota, that buys and sells cattle and feed ingredients and produces corn. Mr. Landuyt served on our Board from May 2006 until February 2010 and again since December 2014. He currently serves on our governance and fixed assets committees. Mr. Landuyt was selected as a nominee based on his prior involvement with our Company and the ethanol industry and his agricultural and business experience and has agreed to serve if elected.

#### **Required Vote and Board Recommendation**

If you are entitled to vote and you do not submit a proxy card or attend the meeting or if you abstain from voting, your vote will not be counted either for or against any nominee because the governors will be elected by a plurality vote, meaning that those nominees receiving the greatest number of votes relative to the other nominees will be elected. Votes withheld or abstained for all governor nominees will be treated as present at the meeting for purposes of determining a quorum.

THE BOARD RECOMMENDS A VOTE FOR THE INCUMBENT GOVERNORS, RUSSELL DERICKSON, RONALD JORGENSON AND MICHAEL LANDUYT. FOR EACH PROPERLY EXECUTED PROXY WHERE THE MEMBER DOES NOT MARK ANY CHOICES FOR GOVERNOR, THE PROXIES WILL VOTE <u>FOR</u> THE INCUMBENT GOVERNORS RUSSELL DERICKSON, RONALD JORGENSON AND MICHAEL LANDUYT.

# Biographical Information for Non-nominee Governors

#### David Eis, Governor and Secretary - Age 50

For the past five years, Mr. Eis has been engaged in agricultural production which includes raising corn, soybeans and feeder cattle. He is a member of the Minnesota State Cattlemen, Redwood Area Cattlemen and the Minnesota Corn and Soybean Growers Association. Mr. Eis was employed as a crop insurance adjuster for Rural Community Insurance Services until March of 2014, when he left to expand his cattle operation. He currently serves on Independent School District 640-Wabasso Public School Board. Mr. Eis has served on our Board since June 2015. Mr. Eis serves as secretary of our Board and is expected to continue to serve as secretary at the pleasure of the Board. He also currently serves on our risk management, executive, audit and nominating committees.

## William Garth, Governor - Age 51

Mr. Garth has more than 20 years experience in the energy industry. He is currently the vice president of finance for Indeck Energy Services, Inc. where he oversees financial analysis, modeling, budgeting and marketing efforts. Mr. Garth has a successful track record in all aspects of energy project development including business development, project finance, acquisitions, contract restructuring and asset management. Prior to joining Indeck Energy Services, Inc. in 1994, Mr. Garth was employed as a mechanical design engineer for the Superconducting Super Collider and as an industrial engineer for General Dynamics. He serves as a member of the board of directors for Cardinal Ethanol, LLC, a public company. Mr. Garth holds an MBA from the University of Dallas and a BSIE from Purdue University. Mr. Garth has served on our Board since December 2011. He is a corporate representative of Indeck Renewable Energy, LLC, our largest member. He currently serves on our risk management committee.

#### George Goblish, Governor - Age 49

For more than five years, George Goblish has been farming near Vesta, Minnesota where he raises corn and soybeans. He is also an Asgrow/Dekalb/Monsanto seed dealer. Mr. Goblish attended Willmar Technical College where he received his Associate's Degree in Agricultural Production and Management. Mr. Goblish has served on our Board since May 2006. He currently serves on our governance, fixed assets, audit and nominating committees. He previously served as our treasurer.

#### David Moldan, Chairman and Governor - Age 58

For more than five years, Mr. Moldan has been the president and treasurer of Moldan & Sons, Inc., a farming operation in Lamberton, Minnesota. Mr. Moldan attended the University of Minnesota Waseca where he received his Associate's Degree in Applied Science and Diversified Ag Production. Mr. Moldan has served on our Board since May 2006. Mr. Moldan serves as chairman of our Board and is expected to continue to serve as chairman at the pleasure of the Board. He also currently serves on our fixed assets and executive committees.

#### Mark Pankonin, Treasurer and Governor - Age 50

Since 1990, Mr. Pankonin has owned and managed his own farming operation including the production of corn and soybeans and a beef finishing yard. In addition, he owns and operates Dry Creek Trucking, Inc., a small trucking company. He previously worked for L&S Construction. Mr. Pankonin attended Alexandria Technical College where he received his Associate's Degree in Diesel Mechanics. Mr. Pankonin has served on our Board since August 2017 when he was appointed to fill a vacancy. Mr. Pankonin serves as our treasurer and is expected to continue to serve as treasurer at the pleasure of the Board. He currently serves on our fixed assets, risk management and executive committees.

#### Luke Spalj, Governor - Age 54

Mr. Spalj has been in the construction business for over 30 years. Since 1993, Luke Spalj has owned and operated Rice Lake Construction Group of Deerwood, Minnesota, which is a heavy industrial contractor specializing in water and wastewater treatment plants. Mr. Spalj has also been owner and director of Deerwood Bancorp of Deerwood, Minnesota since 1997. Additionally, Mr. Spalj also worked in various capacities for Quanta Services, Inc., a publicly traded specialty contractor serving the electric and gas utility, telecommunications and cable industries from 1998-2004 serving as president of the Telecommunications and Cable TV Division from January 2002 through 2004. Mr. Spalj has a B.S. in civil engineering from Michigan Technological University. Mr. Spalj has served on our Board since August 2009. He also currently serves on our fixed assets and audit committees.

#### Biographical Information Regarding Executive Officers and Key Employees

# Brian Kletscher, Chief Executive Officer - Age 57

Brian Kletscher was hired to serve as our Chief Executive Officer on November 6, 2008. Previously, Mr. Kletscher had served as chairman of the Board. Brian Kletscher served as county commissioner of Redwood County, Minnesota until January 2009. Mr. Kletscher's duties included but were not limited to, budgets, financial operations, approving capital purchases, personnel committee and building projects. Mr. Kletscher owned and operated Kletscher Farms until December 2008. Mr. Kletscher serves on the board of directors of Renewable Products Marketing Group and Minnesota Biofuels Association. Mr. Kletscher is expected to serve as our Chief Executive Officer indefinitely at the pleasure of the Board or until his earlier death, disability or resignation.

#### Lucas Schneider, Chief Financial Officer - Age 37

Lucas Schneider was hired to serve as our Chief Financial Officer on December 3, 2012. Prior to his employment with Highwater, Mr. Schneider served as the Chief Financial Officer since December 2010 for Heron Lake BioEnergy, LLC, an ethanol plant located in Heron Lake, Minnesota. Previously, he served as the senior accountant of Heron Lake BioEnergy, LLC since November 2008 and as the staff accountant from March 2008 to November 2008. Mr. Schneider was a staff accountant at Gerber and Haugen, an accounting firm located in Slayton, Minnesota, from April 2007 to March 2008. Mr. Schneider holds a Bachelor of Science degree from Southwest Minnesota State University in Marshall, Minnesota. Mr. Schneider is expected to serve as our Chief Financial Officer indefinitely at the pleasure of the Board or until his earlier death, disability or resignation.

# PROPOSAL TWO ADVISORY APPROVAL OF THE COMPANY'S EXECUTIVE COMPENSATION (SAY-ON-PAY)

The Company believes that our compensation policies and procedures are reasonable based on the size and complexity of the Company and are strongly aligned with the long-term interests of our members. Publicly reporting companies are required to present to their members the opportunity to provide an advisory vote on the Company's executive compensation program. We urge you to read the "EXECUTIVE COMPENSATION" section of this proxy statement, including the Company's Compensation Discussion and Analysis section, for details on the Company's executive compensation, including the Company's compensation philosophy and objectives and compensation of our executive officers for the 2018 fiscal year. This advisory member vote, commonly known as "Say-on-Pay," gives you as a member the opportunity to endorse or not endorse our executive officer compensation program and policies through the following resolution:

"RESOLVED, that the members endorse the compensation of the Company's executive officers, as disclosed in the "Compensation Discussion and Analysis", the compensation tables, and the related disclosure contained under the caption "EXECUTIVE COMPENSATION" of this proxy statement."

Because your vote is advisory, it will not be binding on the Board. However, the Board will take into account the outcome of the vote when considering future executive compensation arrangements. We believe the Say-on-Pay proposal demonstrates our commitment to achieving a high level of total return for our members.

This proposal will be approved if the votes cast **FOR** the proposal exceed the votes cast **AGAINST** the proposal, regardless of whether either alternative receives approval from the members holding a majority of the membership units represented at the 2019 Annual Meeting and any adjournments thereof.

THE BOARD RECOMMENDS THAT YOU VOTE  $\underline{FOR}$  ENDORSEMENT OF THE COMPENSATION OF OUR EXECUTIVE OFFICERS. FOR EACH PROPERLY EXECUTED PROXY WHERE THE MEMBER DOES NOT MARK ANY CHOICE, THE PROXIES WILL VOTE  $\underline{FOR}$  THE APPROVAL OF PROPOSAL TWO.

# PROPOSAL THREE ADVISORY APPROVAL OF FREQUENCY OF SAY-ON-PAY VOTE

The Company is presenting the following proposal, which gives you as a member the opportunity to inform the Company as to how often you would like the Company to include a proposal, similar to Proposal Two, in the Company's proxy statement. This resolution is required pursuant to Section 14A of the Securities Exchange Act. While the Board intends to carefully consider the member vote resulting from this proposal, the final vote will not be binding on the Company and is advisory in nature.

"RESOLVED, that the members wish the Company to include an advisory vote on the compensation of the Company's executive officers pursuant to Section 14A of the Securities Exchange Act every: (i) year; (ii) two years; or (iii) three years."

The alternative that receives the greatest number of votes compared to the other alternatives, regardless of whether any alternative receives approval from members holding a majority of the membership units represented at the 2019 Annual Meeting and any adjournments thereof, will be the vote of the members.

THE BOARD RECOMMENDS THAT YOU VOTE TO HOLD AN ADVISORY APPROVAL OF EXECUTIVE COMPENSATION (SAY-ON-PAY) *EVERY 3 YEARS*. FOR EACH PROPERLY EXECUTED PROXY WHERE THE MEMBER DOES NOT MARK ANY CHOICE, THE PROXIES WILL VOTE *EVERY 3 YEARS*.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS

Beneficial ownership is determined in accordance with the rules of the Securities and Exchange Commission ("SEC"). Except as indicated by footnote, a person named in the tables below has sole voting and sole investment power for all units beneficially owned by that person.

As of January 23, 2019, the following beneficial owner owned or held 5% or more of our outstanding units:

Title of Class	Name and Address of Beneficial Owner (1)		Percent of Class
Membership Units	Indeck Renewable Energy, LLC(2)	400 Units	8.31%

- (1) The address of each beneficial owner is deemed to be the address of the Company at P.O. Box 96, 24500 US Highway 14, Lamberton, Minnesota 56152.
- (2) William Garth, our governor, is employed by Indeck Energy Services, Inc. and is a corporate representative of Indeck Renewable Energy, LLC.

# **Security Ownership of Management**

As of January 23, 2019, members of our Board, nominees and executive officers own membership units as follows:

Title of Class	Name and Address of Beneficial Owner <sup>(1)</sup>	Amount and Nature of Beneficial Ownership	Percent of Class
Membership Units	Russell Derickson, Governor	14 Units	*
Membership Units	David Eis, Secretary and Governor (2)	5 Units	*
Membership Units	William Garth, Governor (3)	400 Units	8.31%
Membership Units	George Goblish, Governor <sup>(4)</sup>	50 Units	1.04%
Membership Units	Ronald Jorgenson, Vice Chairman and Governor	14 Units	*
Membership Units	Brian Kletscher, CEO <sup>(5)</sup>	14 Units	*
Membership Units	Michael Landuyt, Governor <sup>(6)</sup>	4 Units	*
Membership Units	David Moldan, Chairman and Governor	10 Units	*
Membership Units	Mark Pankonin, Treasurer and Governor	5 Units	*
Membership Units	Lucas Schneider, CFO	0 Units	*
Membership Units	Luke Spalj, Governor	136.5 Units	2.84%
TOTAL:		652.5 Units	13.56%

- (\*) Indicates that the membership units owned represent less than 1% of the outstanding units.
- (1) The address of each beneficial owner is deemed to be the address of the Company.
- (2) One unit is owned by Mr. Eis' spouse. Mr. Eis shares investment and voting power with respect to that unit with his wife. The remaining units are owned directly.
- (3) This includes 400 units owned by Indeck Renewable Energy, LLC.
- (4) Mr. Goblish shares investment and voting power with respect to 26 units with his wife.
- (5) Mr. Kletscher shares investment and voting power with respect to 5 units with his wife.
- (6) One unit is owned by Mr. Landuyt's wife. Mr. Landuyt shares investment and voting power with respect to that unit with his wife.

#### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934, as amended, requires the Company's officers and governors, and persons who own more than 10% of a registered class of the Company's equity securities, to file reports of ownership and changes in ownership with SEC. Officers, governors and greater than 10% beneficial owners are required by SEC regulations to furnish the Company with copies of all Section 16(a) forms they file. To the Company's knowledge, based solely on a review of the copies of such reports furnished to the Company and written representations from our officers and governors, all Section 16(a) filing requirements were complied with during the fiscal year ended October 31, 2018.

#### BOARD OF GOVERNORS' MEETINGS AND INDEPENDENCE

The Board generally meets once per month. The Board held twelve regularly scheduled meetings during the fiscal year ended October 31, 2018. During the fiscal year ended October 31, 2018, each governor attended at least 75% of the aggregate of the total meetings of the Board and the total meetings held by all committees of the Board on which said governor served except Luke Spalj.

The Board does not have a formalized process for holders of membership units to send communications to the Board. The Board feels this is reasonable given the accessibility of our governors. Members desiring to communicate with the Board are free to do so by contacting a governor via our website, fax, phone or in writing. The names of our governors and their addresses are listed on the Company's website at www.highwaterethanol.com or are available by calling the Company's office at (507) 752-6160.

The Board does not have a policy with regard to governors' attendance at annual meetings. Last year, six governors attended the Company's annual meeting. Due to this high attendance record, it is the view of the Board that such a policy is unnecessary.

# **Governor Independence**

All of our governors and governor nominees are independent, as defined by NASDAQ Rule 5605(a)(2), with the exception of Mark Pankonin and Luke Spalj. Mark Pankonin is not considered independent because companies owned and operated by him and his father purchased distillers grains from the Company in excess of \$200,000 in at least one of the last three fiscal years. Mr. Spalj is not considered independent because his construction company, Rice Lake Construction Group, received in excess of \$200,000 from the Company in at least one of the last three fiscal years in connection with the construction of a water pipeline. In evaluating the independence of our governors, we considered the following factors: (i) the business relationships of our governors; (ii) positions our governors hold with other companies; (iii) family relationships between our governors and other individuals involved with the Company; (iv) transactions between our governors and the Company; and (v) compensation arrangements between our governors and the Company.

#### **Board Leadership Structure and Role In Risk Oversight**

The Company is managed by a Chief Executive Officer that is separate from the chairman of the Board. The Board has determined that its leadership structure is effective to create checks and balances between the executive officers of the Company and the Board. The Board is actively involved in overseeing all material risks that face the Company, including risks related to changes in commodity prices. The Board administers its oversight functions by reviewing the operations of the Company, by overseeing the executive officers' management of the Company, and through its risk management committee.

#### **Code of Ethics**

The Board has adopted a Code of Ethics that sets forth standards regarding matters such as honest and ethical conduct, compliance with the law, and full, fair, accurate, and timely disclosure in reports and documents that we file with the SEC and in other public communications. The Code of Ethics applies to all of our employees, officers, and governors, including our Chief Executive Officer and Chief Financial Officer. The Code of Ethics was filed as an exhibit to our annual report of Form 10-K filed with the SEC on January 29, 2013 and is also available free of charge on written request to Highwater Ethanol, LLC, 24500 US Highway 14, Lamberton, Minnesota 56152.

#### **AUDIT COMMITTEE**

The Company has a standing audit committee. The purpose of the audit committee is to monitor the integrity of the Company's financial reporting process and systems of internal controls. The audit committee appoints and monitors the independence and qualifications of the Company's independent registered public accounting firm, monitors the performance of the Company's audit function, provides an avenue of communication among the independent registered public accounting firm, management, and the Company's Board, and prepares an audit committee report to be included in the Company's annual proxy statement.

The audit committee of the Board operates under a charter adopted by the Board in 2008. A copy of the audit committee charter is available on the Company's website at www.highwaterethanol.com. Under the charter, the audit committee must have at least three members. Our audit committee members are currently Ronald Jorgenson, Russell Derickson, David Eis, George Goblish and Luke Spalj. Ronald Jorgenson chairs our audit committee. Audit issues were specifically addressed by the audit committee during the five audit committee meetings that were held during the fiscal year ended October 31, 2018.

The audit committee is exempt from the independence listing standards because the Company's securities are not listed on a national securities exchange or listed in an automated inter-dealer quotation system of a national securities association or to issuers of such securities. Nevertheless, all of our audit committee members would be considered independent within the definition of independence provided by NASDAQ Rules 5605(a)(2) and 5605(c)(2) with the exception of Luke Spalj. Mr. Spalj is not considered independent because his construction company, Rice Lake Construction Group, received in excess of \$200,000 from the Company in at least one of the last three fiscal years in connection with the construction of a water pipeline. However, the Board believes that including Mr. Spalj on the audit committee is reasonable due to the fact that a majority of the members of the audit committee are independent. A governor would not be independent if they, or a family member, had been employed by the Company at any time during the last three years (unless such employment as an Executive Officer was on an interim basis, provided the interim employment did not last longer than one year), accepted any compensation from the Company in excess of \$120,000 during the last three years, was a partner in, or a controlling shareholder or an executive officer of any organization which had extensive business dealings with the Company or was an affiliate of the Company. Additionally, governors serving on the audit committee must not have participated in the preparation of the Company's financial statements during the last three years.

The Board has determined that Luke Spalj will serve as the audit committee financial expert as defined in Item 407 of Regulation S-K based on his experience in accounting and finances.

#### **Audit Committee Report**

The following report of the audit committee shall not be deemed to be incorporated by reference in any previous or future documents filed by the Company with the SEC under the Securities Act of 1933 or the Securities Exchange Act of 1934, except to the extent that the Company specifically incorporates the report by reference in any such document.

The audit committee reviews the Company's financial reporting process on behalf of the Board. Management has the primary responsibility for the financial statements and the reporting process. The Company's independent registered public accounting firm is responsible for expressing an opinion on the conformity of the audited financial statements to generally accepted accounting principles. The committee reviewed and discussed with management the Company's audited financial statements as of and for the fiscal year ended October 31, 2018. The committee has discussed with RSM US LLP, its independent registered public accounting firm, the matters required to be discussed by Public Company Accounting Oversight Board Auditing Standard AS 1301, Communications with Audit Committees. The committee has received from the independent registered public accounting firm written disclosures regarding the auditors' independence required by Public Company Accounting Oversight Board and the Independence Rule 3526, Communications with Audit Committees Concerning Independence, and has discussed with the independent registered public accounting firm, the independent registered public accounting firm's independence. The committee has considered whether the provision of services by RSM US LLP, not related to the audit of the financial statements referred to

above and to the reviews of the interim financial statements included in the Company's Forms 10-Q, are compatible with maintaining RSM US LLP's independence.

Based on the reviews and discussions referred to above, the audit committee determined that the audited financial statements referred to above be included in the Company's annual report on Form 10-K accompanying this proxy statement for the fiscal year ended October 31, 2018.

Audit Committee
Ronald Jorgenson, Chair
Russell Derickson
David Eis
George Goblish
Luke Spalj

# **Independent Registered Public Accounting Firm**

The audit committee has selected RSM US LLP as its independent registered public accounting firm for the fiscal year November 1, 2018 to October 31, 2019. A representative of RSM US LLP is expected to be present at the 2019 Annual Meeting to respond to appropriate questions from the members and will have an opportunity to make a statement if desired.

#### **Audit Fees**

The fees charged by our principal independent registered public accounting firm, RSM US LLP, during the last two fiscal years are as follows:

Category	Fiscal Year	Fees
Audit Fees	2018	\$ 115,457
	2017	\$ 112,518
Audit-Related Fees	2018	\$ _
	2017	\$ _
Tax Fees <sup>(1)</sup>	2018	\$ 141,753
	2017	\$ 142,706
All Other Fees	2018	\$ 
	2017	\$ _

(1) Tax fees relate primarily to professional services rendered in connection with research and development studies and related amendment of Form 1065 for 2013 and 2015, along with the preparation of the Company's corporate income tax return and related tax planning and tax advice.

Prior to engagement of the principal independent registered public accounting firm to perform audit and tax services for the Company, the principal accountant was pre-approved by our audit committee pursuant to the Company's policy requiring such approval. One hundred percent (100%) of all audit services, audit-related services and tax-related services were pre-approved by our audit committee.

#### NOMINATING COMMITTEE

The nominating committee of the Board operates under a charter adopted by the Board in 2009. A copy of the nominating committee charter is available on the Company's website at www.highwatereathanol.com. Under the charter, the nominating committee must have at least three members. The members of the nominating committee are George Goblish, David Eis and Michael Bents (who is not a member of our Board). The nominating committee held one meeting during the fiscal year ended October 31, 2018.

Based upon the size of the Company and the Board's familiarity with the Company since inception, the Board has also determined that each of the governors is qualified to suggest nominees for consideration to the nominating committee. The major responsibilities of a nominating committee are to:

- Develop a nomination process for candidates to the Board;
- Establish criteria and qualifications for membership to the Board;
- Identify and evaluate potential governor nominees;
- Recommend nominees to the Board to fill vacancies on the Board;
- Recommend nominees to the Board for election or re-election.

The following list represents the types of criteria the nominating committee takes into account when identifying and evaluating potential nominees:

- Agricultural, business and financial background;
- Accounting experience:
- Community or civic involvement;
- Independence from the Company (i.e. free from any family, material business or professional relationship with the Company);
- Lack of potential conflicts of interest with the Company;
- Examples or references that demonstrate a candidate's integrity, good judgment, commitment and willingness to consider matters with objectivity and impartiality; and
- Specific needs of the existing board relative to any particular candidate so that the overall board composition reflects a mix of talents, experience, expertise and perspectives appropriate to the Company's circumstances.

The nominating committee is exempt from the independence listing standards because the Company's securities are not listed on a national securities exchange or listed in an automated inter-dealer quotation system of a national securities association or to issuers of such securities. Nevertheless, each member of the nominating committee would be considered to be independent within the definition of independence provided by NASDAQ Rules 5605(a)(2). The nominating committee does not have a policy with regard to the consideration of diversity when identifying nominees.

The nominating committee does not have a policy for receiving nominations for governor positions from the Company's members. The Company believes that it is reasonable not to have a policy for receiving nominations for governor positions from the Company's members because the operating agreement provides a procedure for the members to nominate individuals to stand for election as governors. Notice of member nominations for candidates for governor must be given by following the procedures explained in Section 5.3(b) of the operating agreement. Section 5.3(b) of the operating agreement requires members to give written notice of a member's intent to nominate an individual not less than 120 days prior to the one year anniversary of the date the Company's proxy statement was released in connection with the previous year's annual meeting.

The notice to the Secretary shall set forth: (a) the name and address of record of the member who intends to make the nomination; (b) a representation that the member is a holder of record of units of the Company entitled to vote at such meeting and intends to appear in person or by proxy at the meeting to nominate the person or persons specified in the notice; (c) the name, age, business and residence addresses, and principal occupation or employment of each nominee; (d) a description of all arrangements or understandings between the member and each nominee and any other person or persons (naming such person or persons) pursuant to which the nomination or nominations are to be made by the member; (e) such other information regarding each nominee proposed by such member as would be required to be included in a proxy statement filed pursuant to the proxy rules of the Securities and Exchange Commission and (f) the consent of each nominee to serve as a governor of the Company if so elected. The Company may require any proposed nominee to furnish such other information as may reasonably be required by the Company to determine the eligibility of such proposed nominee to serve as a governor of the Company. The presiding officer of the meeting may, if the facts warrant, determine that a nomination was not made in accordance with the foregoing procedure, and if he should so determine, he shall so declare to the meeting and the defective nomination shall be disregarded.

#### **COMPENSATION COMMITTEE**

The members of our executive committee are currently David Eis, Ronald Jorgenson, David Moldan and Mark Pankonin. Our executive committee comprises our compensation committee. The executive committee does not operate under a charter. The executive committee held one meeting during the fiscal year ended October 31, 2018 to discuss compensation.

The executive committee is exempt from independence listing standards because our securities are not listed on a national securities exchange or listed in an automated inter-dealer quotation system of a national securities association or to issuers of such securities. However, all members of the executive committee would be considered to be independent within the definition of independence provided by NASDAQ Rules 5605(a)(2) with the exception of Mark Pankonin. Mr. Pankonin is not considered

independent because companies owned and operated by him and his father purchased distillers grains from the Company in excess of \$200,000 in at least one of the last three fiscal years.

For additional information on the responsibilities and activities of the executive committee, including the process for determining executive compensation; see the section of this proxy statement entitled "Compensation Discussion and Analysis."

#### CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

No family relationships currently exist between any of the governors, nominees, officers, or key employees of the Company. We have engaged in transactions with related parties during the fiscal year ended October 31, 2018. Minnesota Supreme Feeders, Inc., a company owned and operated by our governor, Mark Pankonin, and his father purchased distillers grains from the Company in the approximate amount of \$548,000 during the fiscal year ended October 31, 2018. In addition, Double Diamond, Inc., a company owned and operated by Mark Pankonin, purchased distillers grains from the Company in the approximate amount of \$179,000 during the fiscal year ended October 31, 2018. The Company's Board reviews all transactions with related parties, as that term is defined by Item 404 of Regulation S-K, or any transaction in which related persons have an indirect interest. The Company's operating agreement includes a written policy that requires that any such related transaction be made on terms and conditions which are no less favorable to the Company than if the transaction had been made with an independent third party. Further, our operating agreement requires our governors to disclose any potential financial interest in any transaction being considered by the Board.

#### **EXECUTIVE COMPENSATION**

#### **Compensation Discussion and Analysis**

#### **Overview**

Brian Kletscher serves as our Chief Executive Officer and Lucas Schneider serves as our Chief Financial Officer. These individuals are referred to in this proxy statement as our "executive officers". The executive committee has responsibility for establishing, implementing and regularly monitoring adherence to the Company's compensation philosophy and objectives. The executive committee ensures that the total compensation paid to the executive officers is fair, reasonable and competitive.

The executive committee:

- (1) establishes and administers a compensation policy for the executive officers;
- (2) reviews and approves the compensation policy for all or our employees other than the executive officers;
- (3) reviews and monitors our financial performance as it affects our compensation policies or the administration of those policies;
- (4) reviews and monitors our succession plans; and
- (5) approves awards to our executive officers pursuant to our incentive plans.

All of the executive committee's actions are reported to the Board and, where appropriate, submitted to the Board for ratification. In determining the executive officers' compensation, the executive committee considers evaluations prepared by the governors. From time to time, the executive committee may delegate to the Chief Executive Officer the authority to implement certain decisions of the committee and to fulfill administrative duties.

In setting compensation, the executive committee took into account the member vote at our 2016 annual meeting called the "Say-on-Pay" proposal, where the members overwhelmingly voted to endorse the Company's system of compensating its executive officers. Our next "Say-on-Pay" proposal and the advisory vote as to frequency of the "Say-on-Pay" proposal will occur at our 2019 Annual Meeting.

#### Compensation Philosophy and Objectives

The general philosophy of the Company is to provide competitive levels of compensation that are influenced by our performance, that reward individual achievements, and that enable us to retain qualified executives. Compensation consists of annual compensation, which includes base salary intended to provide a stable annual salary at a level consistent with individual contributions. In addition, the executive committee expects to maintain compensation plans which tie a portion of executive compensation to the Company's performance.

#### Compensation Committee Procedures

The executive committee is responsible for determining the nature and amount of compensation for the Company's executive officers. Our executive committee consists of four non-employee members of our Board.

The executive committee receives input from the executives on the personal performance achievements of the executives and management employees who report to them. These individual performance assessments determine a portion of the annual compensation for each executive. In addition, the executives provide input on salary increases, incentive compensation opportunities, and long-term incentive grants for the executives and management employees who report to them, which the executive committee considers when making executive compensation decisions.

The executive committee annually evaluates the performance of the executives in light of the goals and objectives of the Company's executive compensation plans, and determines and approves, or recommends to the Board for its approval, the compensation levels based on these evaluations. The executives are not present at either executive committee or Board-level deliberations concerning their own compensation. However, the Chief Executive Officer is present at deliberations concerning the Chief Financial Officer's compensation. The executive committee does its own performance review of the Chief Executive Officer and discusses the performance review with the Board. The Chief Executive Officer conducts the performance review of the Chief Financial Officer.

From time to time, the executive committee may delegate to the Chief Executive Officer the authority to implement certain decisions of the executive committee or to fulfill administrative duties.

# **Compensation Committee Report**

The executive committee has reviewed and discussed the Compensation Discussion and Analysis with management. Based upon this review and discussion, the executive committee recommended to the Board that the Compensation Discussion and Analysis be included in this proxy statement.

Executive Committee
David Moldan, Chair
David Eis
Ronald Jorgenson
Mark Pankonin

# **Compensation Components**

#### Base Salary

Base salaries for our executive officers are established based on the scope of their roles, responsibilities, experience levels and performance, and taking into account competitive market compensation paid by comparable companies for similar positions. Base salaries are reviewed approximately annually, and may be adjusted from time to time to realign salaries with market levels after taking into account individual performance and experience.

#### Bonus

The Board adopted a bonus plan for the executives for the fiscal year ended October 31, 2018 (the "2018 Bonus Plan"). The purpose of the 2018 Bonus Plan is to reward the executives for their contributions that directly impact financial results and also to encourage compliance with certain legal and financial matters. Under the 2018 Bonus Plan, the Chief Executive Officer can earn an annual bonus of up to 35% of his base salary based on the Company meeting certain goals related to EBITDA, debt service, unit value, net income, yield, and compliance. The Chief Financial Officer can earn an annual bonus of up to 32% of his base salary based on the Company meeting certain goals related to EBITDA, debt service, unit value, net income, financial reporting and compliance. These goals were generally assessed as of the end of our fiscal year on October 31, 2018.

The Board approved a bonus payable to our Chief Executive Officer in the amount of \$16,243 and a bonus to our Chief Financial Officer in the amount of \$6,874 under the 2018 Bonus Plan. The Board approved a bonus payable to our Chief Executive Officer in the amount of \$32,878 and a bonus to our Chief Financial Officer in the amount of \$21,197 under the bonus plan for the fiscal year ended October 31, 2017. The Board approved a bonus payable to our Chief Executive Officer in the amount of

\$21,424 and a bonus to our Chief Financial Officer in the amount of \$12,618 under the bonus plan for the fiscal year ended October 31, 2016.

The Board adopted a bonus plan for the executives for the fiscal year ended October 31, 2019 (the "2019 Bonus Plan") similar to the 2018 Bonus Plan described above.

# Employment Agreements with Executive Officers; Change of Control Agreements

On February 26, 2014, we entered into Employment Agreements (the "Agreements") with our Chief Executive Officer and our Chief Financial Officer. The Agreements provide for an initial base salary which is subject to review and adjustment on an annual basis and may be terminated upon thirty days written notice by the executive or the Company. However, the executives are each entitled to eighteen months continued salary and paid health care benefits in the event of their dismissal by the Company without cause with such amounts to be reduced by any salary earned in other employment during that period. If our Chief Executive Officer would have been dismissed without cause on October 31, 2018, and assuming that there was no reduction for salary earned in other employment, the Company estimates that it would have provided salary and health care benefits over an eighteen month period of approximately \$329,000. If our Chief Financial Officer would have been dismissed without cause on October 31, 2018, and assuming that there was no reduction for salary earned in other employment, the Company estimates that it would have provided salary and health care benefits over an eighteen month period of approximately \$216,000.

In addition, we may terminate the Agreements upon sixty days notice and payment of three years salary in the event of certain change in control events which include the sale of substantially all of the Company's assets, the sale of a majority of the Company's outstanding membership units and the merger or consolidation of the Company with another. Assuming that our Chief Executive Officer would have been dismissed due to a change in control event on October 31, 2018, the Company estimates that it would have paid a lump sum in the amount of \$646,000. Assuming that our Chief Financial Officer would have been dismissed due to a change in control event on October 31, 2018, the Company estimates that it would have paid a lump sum in the amount of \$425,000.

The executives are each entitled to an additional \$10,000 for each completed year of employment following the execution of the Agreements to be invested in a life insurance or investment plan which vests in accordance with a vesting schedule over eight years of service with the Company. The Company is responsible for payment of income taxes in connection with the award. The award is paid on an annual basis at the fiscal year end. Upon disability of the executive or termination of employment, except for a termination by the Company for cause, the amounts would immediately vest. Assuming that our Chief Executive Officer would have become disabled or would have been dismissed other than for cause on October 31, 2018, the Company estimates that the amount vested would have been dismissed other than for cause on October 31, 2018, the Company estimates that the amount vested would have been approximately \$40,000.

The Agreements prohibit the executives from competing with the Company within thirty miles of the Company's facility during the term of the Agreements and for one year thereafter. The Agreements also restrict the executives from disclosing certain Company information, interfering with the Company and soliciting customers, suppliers or past or present employees of the Company in connection with a competitive business operating within thirty miles of the Company's facility.

# CEO Pay Ratio

As a result of rules adopted by the SEC, we are disclosing the following information regarding the relationship of the annual total compensation of our employees and the annual total compensation of our Chief Executive Officer for the fiscal year ended October 31, 2018:

- The median of the annual total compensation of all of our employees (excluding the Chief Executive Officer) was \$61,947.
- The annual total compensation of our Chief Executive Officer, as reported on our Summary Compensation Table, was \$265,678.
- Based on this information, the ratio of our Chief Executive Officer's annual total compensation to our median employee was 4:1.

Our employee population as of October 31, 2018 (the date we selected to identify our median employee), consisted of 42 individuals, with all of these individuals located in the United States. We identified our median employee based on the annual total compensation paid during the fiscal year ended October 31, 2018, calculated consistent with the disclosure requirements of executive compensation under Item 402(c)(2)(x) of Regulation S-K.

In addition, for purposes of reporting the ratio of annual total compensation of the Chief Executive Officer to the median employee, both the Chief Executive Officer and median employee's total compensation paid during the fiscal year ended October 31, 2018, were calculated consistent with the disclosure requirements of executive compensation under Item 402(c)(2)(x) of Regulation S-K. The Company has not made any of the adjustments permissible by the SEC, nor have any material assumptions or estimates been made to identify the median employee or to determine annual total compensation.

#### Perquisites

We do not provide any material executive perquisites.

# Accounting and Tax Treatment of Awards

None of our executive officers, governors, or employees receives compensation in excess of \$1,000,000 and therefore the entire amount of their compensation is deductible by the Company as a business expense. Certain large executive compensation awards are not tax deductible by companies making such awards. None of our compensation arrangements are likely to reach this cap in the foreseeable future.

#### **Compensation Committee Interlocks and Insider Participation**

None of the members of the executive committee is or has been an employee of the Company. There are no interlocking relationships between the Company and other entities that might affect the determination of the compensation of our executive officers.

#### **Summary Compensation Table**

The following table sets forth all compensation paid or payable by the Company during the last three fiscal years to our executives. As of October 31, 2018, none of our executives had any options, warrants, or other similar rights to purchase securities of the Company.

Name and Principal Position	Fiscal Year	Salary	All Other Compensation (1)			Total		
Brian Kletscher, Chief Executive Officer	2018	\$ 219,847	\$ 16,243	\$	29,587	\$	265,678	
	2017	\$ 183,267	\$ 32,878	\$	27,195	\$	243,340	
	2016	\$ 178,849	\$ 21,424	\$	26,856	\$	227,129	
Lucas Schneider, Chief Financial Officer	2018	\$ 148,925	\$ 6,874	\$	25,633	\$	181,432	
	2017	\$ 141,333	\$ 21,197	\$	24,573	\$	187,103	
	2016	\$ 136,931	\$ 12,618	\$	24,517	\$	174,066	

(1) These amounts include contributions by the Company to the defined contribution plan, allowance for non-participation in the Company insurance plans, payments to be used for insurance premiums and reimbursement for payment of taxes.

# **GOVERNOR COMPENSATION**

We do not have a separate compensation committee for our Board. The Board has direct responsibility with respect to the compensation of the Company's governors. For the 2018 fiscal year, the governors received \$750 for each regular board meeting attended and \$250 for each committee meeting attended. Mileage and other reasonable travel expenses will be paid when attending Board meetings, committee meetings or representing the Company at the Company's request. David Moldan is currently serving as our chairman and receives compensation in the amount of \$1,400 per month for his services as chairman of our Board in addition to compensation for attending regular board meetings and committee meetings. The vice chairman, Ronald Jorgenson, and secretary, David Eis each receive compensation in the amount of \$750 per month in addition to compensation for attending regular board meetings and committee meetings. Luke Spalj served as our treasurer until March 2018 and received compensation in the amount of \$750 per month in addition to compensation for attending regular board meetings and committee meetings. Following the appointment of Mark Pankonin to treasurer in March 2018, he received compensation in the amount of \$750 per month in addition to compensation for attending regular board meetings. The additional compensation for each is paid if present for the monthly executive committee meeting.

The table below shows the compensation paid to each of our governors for the fiscal year ended October 31, 2018. As of October 31, 2018, none of our governors had any options, warrants, or other similar rights to purchase securities of the Company.

		_	ees Earned or Paid in		All Other	
Name	Fiscal Year		Cash (1)	$\mathbf{C}$	ompensation <sup>(2)</sup>	<b>Total Compensation</b>
Russell Derickson	2018	\$	9,700	\$	389	\$ 10,089
David Eis	2018	\$	23,200	\$	3,066	\$ 26,266
William Garth (3)	2018	\$	11,400	\$	_	\$ 11,400
George Goblish	2018	\$	11,700	\$	2,320	\$ 14,020
Ronald Jorgenson	2018	\$	23,450	\$	2,286	\$ 25,736
Michael Landuyt	2018	\$	10,450	\$	156	\$ 10,606
David Moldan	2018	\$	29,100	\$	2,454	\$ 31,554
Mark Pankonin	2018	\$	18,200	\$	2,690	\$ 20,890
Luke Spalj	2018	\$	9,700	\$	_	\$ 9,700

- (1) Includes payment for regular Board meetings, committee meetings and additional monthly compensation for the chairman, vice chairman, treasurer and secretary.
- (2) Includes reimbursement for mileage and other reasonable travel expenses incurred in connection with services rendered to the Company.
- (3) The compensation is paid to Indeck Renewable Energy, LLC.

#### ANNUAL REPORT AND FINANCIAL STATEMENTS

The Company's annual report to the Securities and Exchange Commission on Form 10-K, including the financial statements and the notes thereto, for the fiscal year ended October 31, 2018, accompanies the mailing of this proxy statement. The Company will provide each member solicited a copy of the Form 10-K without charge. The written request for the Form 10-K should be directed to David Moldan, Chairman of Highwater Ethanol, LLC at 24500 U.S. Highway 14, Lamberton, Minnesota 56152. The Form 10-K is also available from the SEC at 6432 General Green Way, Mail Stop 0-5, Alexandria, VA 22312-2413, by email at foiapa@sec.gov or fax at (703) 914-2413 or available from the SEC's internet site (www.sec.gov).

The Securities and Exchange Commission has approved a rule governing the delivery of annual disclosure documents. The rule allows the Company to send a single set of our annual report and proxy statement to any household at which two or more members reside, unless the Company has received contrary instructions from one or more member(s). This practice, known as "householding", is designed to eliminate duplicate mailings, conserve natural resources and reduce printing and mailing costs. Each member will continue to receive a separate proxy card. If you wish to receive a separate annual report or proxy statement than that sent to your household either this year or in the future, you may contact the Company by telephone at (507) 752-6160 or by written request to Highwater Ethanol, LLC at 24500 US Highway 14, Lamberton, MN 56152 and the Company will promptly deliver a separate copy of the proxy materials. If members of your household receive multiple copies of our annual report and proxy statement, you may request householding by contacting the Company by telephone at (507) 752-6160 or by written request to Highwater Ethanol, LLC at 24500 US Highway 14, Lamberton, MN 56152.