



HIGHWATER ETHANOL, LLC

July 14, 2016

Dear Potential Customer,

Highwater Ethanol, LLC would like to take this time to welcome you to our facility and friendly atmosphere. On July 27th, 2016 Highwater Ethanol would like to give you the new opportunity within your farm operation to sell and/or contract your grain with us through CHS. Our bids will be displayed on our website, as well as CHS's website.

As we move ahead working with CHS, Highwater Ethanol would like to ask you to call CHS at 1-800-642-0046 with the information they require to set up an account. Kyle Bebler from CHS will help you with Cash, Contract Sales. You can also contact Scott Johnson for Marketing Programs at 507-220-8674. If you decide to market through CHS and deliver to Highwater Ethanol, you will qualify for a Patronage/Dividend at the end of their fiscal year. By doing so, you will receive a customer number, which will be needed if you would choose to sell and/or contract your grain with us. This of course does not obligate you to use Highwater Ethanol, LLC or CHS for marketing your grain; instead it is the next step in having the paperwork completed, in the event you were to deliver your grain to Highwater Ethanol in the future.

We are looking forward to working with you and would like to invite you to give Highwater a call at 507-752-6160 or e-mail us with any questions you may have. You are also welcome to stop by our office and visit with Tom Streifel, Nate Erickson, or Kimberly Frank in our Grain Purchasing Department about our new process. We are more than happy to help you with this simple transition!

Tom Streifel – tom.streifel@highwaterethanol.com
Nate Erickson – nate.erickson@highwaterethanol.com
Kimberly Frank – kimberly.frank@highwaterethanol.com

Thank you.

Respectfully submitted,

HIGHWATER ETHANOL, LLC

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